

# DECLARATORY JUDGMENT CLAIM

## DEFEATING A \$123.7 MILLION BREACH OF CONTRACT COUNTERCLAIM

*Revis Trial Strategies - Valued Specialist Member of The Gavel*

Congratulations to Revis Trial Strategies for its contributions which helped to secure a declaratory judgment claim of \$9.8 Million and defeating a \$123.7 Million Breach of Contract counterclaim for Marathon Oil Company. The case, a lawsuit over the delivery of natural gas during a severe winter storm, was a significant legal battle with high stakes.

Following a five-day trial, the jury took just 3-hours to decide that Marathon fully complied with the contract's criteria to establish a valid force majeure, which excused the undersupply of gas and used reasonable efforts to mitigate the adverse impacts of the storm. This trial took place in the U.S. District Court before Judge Sim Lake.

RevisTrialStrategies supported the trial team by conducting cutting-edge Focus Group research and identifying the values and hot-button issues most likely to resonate and drive decision-making in the jury room. They pioneered using open and closed-source investigative tools in the courtroom to uncover crucial targeted data on the social media viewing habits and subjective experiences of prospective jurors in real-time. Information that quickly identifies the jurors you can count on to make unfavorable verdict decisions...Actionable Intelligence.



### Norm Revis

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**Norm Revis** is the founder and Chief Executive Officer of Revis Trial Strategies. He has participated in over 300 jury selections and conducted over 150 Mock Trials and Focus Groups. Since 2015, Norm has consulted on at least one Texas Top 35 Plaintiff Verdict every year, and is widely recognized for pioneering the use of technology in the courtroom and developing JuryQuest, the first nationally recognized software program providing trial attorneys with an empirical basis for identifying and striking dangerous jurors.

Merging verdict survey data from over 50,000 respondents, with real-time open and closed-source investigative tools, provides clients with crucial data on the social media viewing habits and personal experiences of prospective jurors. Norm developed a proprietary method distinctly designed to identify those jurors you can count on to make favorable verdict decisions. This innovative approach has assisted several attorneys achieve favorable monetary jury verdicts nearly 40 times the defendant's final offer.